

Rotterdam, 31 May - 1 June 2018, RDM Onderzeebootloods Rotterdam

*Version 7 – 13 March 2018*

## **Investing in the Port of Tomorrow**

*What are the main drivers for ports to invest? How to match long investment processes with the rapidly changing supply chain needs? Can port authorities drive the change or are they driven by changes? How to build a strong case for further port development? Which are the most appropriate sources of investment to ensure that European ports can continue to play their role as gateways for trade and primary nodes in the logistic chain, as clusters of energy and industry and as major partners on the way towards a carbon free economy and society?*

These are the main issues to be discussed during the 15<sup>th</sup> edition of the ESPO Conference being hosted by the Port of Rotterdam on 31 May and 1 June 2018.

On 29 May, the Commission is due to adopt the new Connecting Europe Facility proposal, the key EU funding instrument for transport infrastructure. What's in for ports? The ESPO conference is probably the first occasion to discuss this new proposal with the Commission, Members of the European Parliament, the TEN-T coordinators and the ports.

As usual, the ESPO Conference is gathering an impressive line-up of high-level experts and inspiring speakers, who will set the scene for lively debates with different port authorities and EU policy makers.

The ESPO conference 2018 is taking place in Europe's new capital of cool, the city that "makes it happen", Rotterdam. You can be sure that our host, the Port of Rotterdam, is going to do everything possible to live to its reputation as Europe's biggest port. ESPO will be welcoming its guests in the recently renovated *Onderzeebootloods*, an impressive hall where submarines slipped off the ramp in earlier days.

ESPO conferences are more than just a conference. Also this year throughout the conference, delegates will have the opportunity to network and will be invited to a very exclusive conference dinner in the remarkable historic setting of the Laurens Church.

## DRAFT PROGRAMME

<b>Day One: Thursday, 31 May 2018</b>	
<b>09h00</b>	Registration and welcome coffee
<b>09h20</b>	<b>Opening Session</b>  <b>Welcome by</b>  <b>Eamonn O'Reilly</b> , Chairman, ESPO <b>Allard Castelein</b> , CEO Port of Rotterdam
<b>09h45</b>	<b>Opening keynote speech</b>  <b>Cora Van Nieuwenhuyzen</b> , Dutch Minister of Infrastructure <i>(tbc)</i>  <b>Outlook for ports and shipping</b>  <b>Tim Power</b> , Managing Director, Drewry  <i>Trends in shipping and implications for ports</i>
<b>10h45</b>	Coffee Break

<p><b>11h15-12h45</b></p>	<p><b>Session 1 : The drivers of port infrastructure investments</b></p> <p><b>Moderator: Magda Kopczynska</b>, Director Maritime, DG MOVE, European Commission</p> <ul style="list-style-type: none"> <li>- <b>Dave Murray</b>, Program Director &amp; Executive Vice President, The Business Performance Innovation Network: <i>Digital Transformation of the supply chain, Competitive gain in the supply chain</i></li> <li>- <b>Jan Kempers</b>, Program Manager Sustainable Development, Supply Chain Services, Heineken: <i>Shippers as drivers of a sustainable supply chain</i></li> <li>- <b>Xxx, Unifeeder</b>: <i>Trends in shipping, what does it mean for short sea shipping and ports? (tbc)</i></li> </ul> <p><b>View of the ports</b></p> <p><b>Joachim Coens</b>, CEO, Port of Zeebrugge  <b>Santiago Garcia Mila</b>, Deputy Executive Director, Port of Barcelona  <b>Jens Meier</b>, CEO, Port of Hamburg  <b>Nils Skeby</b>, CEO, associated Danish Ports</p>
<p><b>12h45</b></p>	<p>Lunch</p>
<p><b>14h15-15h45</b></p>	<p><b>Session 2: Financing the diverse port investment needs</b></p> <p><b>Moderator: Annaleena Mäkilä</b>, Vice Chair ESPO</p> <ul style="list-style-type: none"> <li>- <b>Olivier Silla</b>, Head of Unit, Transport Investment, DG MOVE, European Commission: <i>EU's Transport Investment policy: the case for co-funding</i></li> <li>- <b>Olivier Bramaud-Grattau</b>, Senior Investment Director, Meridiam: <i>Is private investors participation realistic in the port sector?</i></li> <li>- <b>Stephen O'Driscoll</b>, Head of Division – Air, Maritime and Innovative Transport Mobility Department, Projects Directorate, European Investment Bank: <i>Covering the capital market gap</i></li> <li>- <b>Dr Miguel Otero-Iglesias</b>, Senior Analyst, International Political Economy, Elcano Royal Institute, Spain: <i>Chinese investment in Europe, A country level approach</i></li> </ul> <p><b>Views of the Ports</b></p>

	<p><i>Maša Certalic, Head of Strategic Department, Port of Koper</i>  <i>Magnus Karestedt, CEO Port of Göteborg</i>  <i>Dan Nicolae Tivilichi, CEO, Port of Constanza</i></p>
15h45-16h00	Coffee break
16h00	<p><b>Session 3: Building acceptance for further port development</b></p> <p>Moderator: Richard Ballantyne, Chief Executive British Ports Association</p> <ul style="list-style-type: none"> <li>- <b>Mateu Turró</b>, Professor of Transport at the Polytechnic University of Barcelona: <i>Do's and don'ts of CBA - Why a good Cost Benefit analysis should be an integral part of any port investment decision?</i></li> <li>- <b>Malte Siegert</b>, Head of Environmental Policy, Naturschutzbund Deutschland (NABU), Federal office, Hamburg: <i>opportunities and challenges of working with stakeholders to build acceptance for port development projects</i></li> <li>- <b>Tom Strang</b>, Senior Vice President, Maritime Affairs, Carnival Corporation: <i>how to ensure a sustainable growth of the cruise industry?</i></li> </ul> <p><b>View of the ports</b></p> <p><i>Eeva Hietanen, Director of Communications, Port of Helsinki</i></p> <p><i>Pino Musolino, President North Adriatic Sea Port Authority</i></p> <p><i>Koen Overtoom, CEO, Port of Amsterdam</i></p> <p><i>Lidia Sequeira, President of the Port of Lisbon, President of the Portuguese Association of Ports</i></p>
17h30	End of the first conference day
17h30	Departure to hotels
19h30	Departure for Conference Dinner
<b>Day Two: Friday, 1 June 2018</b>	

<b>09h00</b>	Welcome
<b>09h15</b>	<p><b>Moderator of the day:</b> <i>Rob Heirbaut, European correspondent, VRT</i></p> <p><b>Roundtable 1: Ports and the multimodal and corridor-based TEN-T approach</b></p> <p><b>Introduction by:</b></p> <ul style="list-style-type: none"> <li>- <b>Catherine Trautmann</b>, TEN-T coordinator North-Sea Baltic Corridor</li> <li>- <b>Paweł Wojciechowski</b>, TEN-T coordinator Rhine Alpine corridor</li> </ul> <p><b>Followed by a roundtable discussion with:</b></p> <ul style="list-style-type: none"> <li>- <b>Dirk Steffes</b>, Senior Vice-President Intermodal, DB Cargo AG</li> <li>- <b>Didier Leandri</b>, Chairman, the French association of barge owners and operators, Commissioner CCNR</li> <li>- <b>Hervé Martel</b>, CEO, Port of Le Havre</li> </ul>
<b>10h15</b>	<p><b>Keynote speech by Herald Ruijters</b>, Director at the European Commission, DG MOVE, responsible for investments, innovative and sustainable transport: <i>Presentation of the new Connecting Europe Facility</i></p> <p><b>Dr Peter de Langen</b>, Ports and Logistics Advisory and visiting professor at Copenhagen Business School: <i>Presentation of the study on the infrastructure investment needs of European Ports.</i></p> <p><b>First reactions by:</b></p> <p><b>Kurt Bodewig</b>, TEN-T coordinator Baltic-Adriatic corridor</p> <p><b>Brian Simpson</b>, TEN-T coordinator Motorways of the Sea</p> <p><b>Followed by a roundtable with the ports:</b></p> <p><b>Zeno D’Agostino</b>, President of the Port Network Authority of Eastern Adriatic Sea and President of the Italian Ports Association</p> <p><b>Eamonn O’Reilly</b>, CEO Port of Dublin and Chairman ESPO</p> <p><b>Ansis Zeltiņš</b>, CEO Port of Riga</p>
<b>11h45</b>	Coffee break
<b>12h00</b>	<p><b>Closing Roundtable 3: How to make ports champion of change?</b></p> <p><b>Wim van de Camp</b> , Member of the European Parliament</p>

	<p><b>Knut Fleckenstein</b>, Member of the European Parliament</p> <p><i>Ports:</i></p> <p><b>Christine Cabau</b>, CEO Port of Marseille</p> <p><b>Allard Castelein</b>, CEO Port of Rotterdam</p> <p><b>Jacques Vandermeiren</b>, CEO Port of Antwerp</p>
<b>13h00</b>	<p><b>Closing of the ESPO 2018 Conference</b></p> <p><b>Eamonn O'Reilly</b>, Chairman, ESPO</p>
<b>13h10</b>	<p><b>Announcing ESPO Conference 2019</b></p>
<b>13h10</b>	<p>Departure for Port Visit with lunch on board</p>
<b>15h30</b>	<p>Arrival back to hotel</p> <p><i>If you join the visit of the port, make sure your plane at Amsterdam Schiphol airport is not leaving before 19:00.</i></p>